#### **CONSULTING AGREEMENT**

This agreement is made on this 1<sup>st</sup> day of September 2018, by and between The Foundation for Florida Gateway College (FFGC), located at 443 E. Duval Street, Lake City, FL 32025 and a mailing address of 149 SE College Place, Lake City, FL, 32025, and the Cerra Consulting Group, Inc. (CCG) with offices at 206 South Monroe Street, Suite 104, Tallahassee, Florida 32301.

The above stated parties agree as follows:

#### Section I Duties

The FFGC hereby engages legislative branch lobbying services from CCG for the purpose of obtaining a line item for the Florida Gateway College to fund the Science Building. CCG services will include the following:

- 1. Coordinate strategy with Executive Director of FFGC, Florida Gateway College President and designated staff;
- 2. Lobby members of the Columbia County Legislative Delegation to support funding for the designated Science Building in the State's General Appropriations Act;
- 3. Lobby legislative leaders and committee staff responsible for the capital budget of the State;
- 4. By the 10<sup>th</sup> of each month, provide updates on the status of the effort to the Executive Director, FGC President and designated staff. Significant activity and/or progress toward the effort should be reported as occurs, via timely phone briefings with the Executive Director, FGC President and designated staff.
- 5. Assist FFGC in preparing materials to support passage of the project and to secure a positive executive action by the Governor
- 6. Attend 2 Foundation for Florida Gateway College meetings to present a plan of action for securing funding for project and a post legislative update to FFGC.

### Section II Term

This contract term shall begin on September 1, 2018 and end on June 30, 2019 unless terminated prior to that date as provided below.

# Section III Compensation

Cerra Consulting Group shall be paid thirty thousand dollars (\$30,000) for the total contract in ten equal monthly installments of three thousand dollars (\$3,000) each due on the first day of each month.

## Section V Termination

The contract may be terminated without cause with 30 days written notice from either party. Payments due after the date of termination are not due. If the contract is terminated by CCG, no further payments will be due.

In Witness Whereof, the parties hereto have executed this Agreement, for the purposes herein expressed, on the day and date first written above.

The Foundation for Florida Gateway College

Cerra Consulting Group, Inc.

Lee Pinchouck, Executive Director

Robert J. Cerra, Chairman